

# POSEIDON sails

## PRICE LIST 2024

### Contact Details

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Model	Name	Built Year	Base	Cab/WC	Pax	01/01-23/04	23/04 - 21/05	21/05-18/06	18/06 - 30/07	30/07 - 20/08	20/08-17/09	17/09 - 01/10	01/10 - 15/10	15/10 - 31/12	Security Deposit
Bali 4.6	Poseidon	2022	Athens	5+2/4	12	5.300	7.300	9.100	10.900	12.500	10.900	9.100	7.300	5.500	5.000
Bali 4.6	Atlantis	2024	Athens	5+2/4	12	5.300	7.300	9.100	10.900	12.500	10.900	9.100	7.300	5.500	5.000
Bali 4.2	Infinity	2024	Athens	4+2/4	10	4200	6100	7600	9000	11000	9000	7600	5900	4500	4000
Lagoon 450F	Escapade	2019	Athens	4+2/4	12	4.400	6.200	7.800	9.200	10.800	9.200	7.800	6.200	4.800	4.000
Lagoon 450F	Dioni	2015	Athens	4+2/4	12	4.000	5.600	7.200	8.400	9.900	8.400	7.200	5.600	4.400	4.000
Oceanis 51.1	Kallisto	2020	Athens	5+1/3	12	3.000	4.600	6.200	6.900	8.500	6.900	6.200	4.600	3.500	3.500

**Charter rates in Euro referring to weekly (7nights / 6days) charter period, including:**

Current VAT at 12%, agent's commission 20% (calculated on the net prices, having deducted the VAT), end cleaning, bed sheets & towels (two per person per week), pillows and pillow cases in each double cabin, first fill for outboard engine, spare bottle of gas, first & last night in home port, use of yacht with her equipment (generator, air-condition, inverter, electric toilets, solar panels, VHF, music player, 12 in. GPS, autopilot, dinghy, outboard, warm water supply, spray hood, bimini & blankets. The yacht should be re-delivered with full fuel tanks.

**Rates do not include:**

Cancellation insurance, Transfers from/to the airport, Boat fuel

You can find our updated prices and discounts only in MMK Booking manager.



### Optional Services:

Skipper (his food is extra): 200.00 € per day  
Cook (her food is extra): 240.00 € per day  
Hostess (her food is extra): 190.00 € per day  
Fast Track (check-in 14:00): 150.00 € per booking  
Internet pack (200GB data + wifi router): 100.00 € per week  
Late Check-In (after 20:00): 150.00 € per booking  
Safety net installed: 250.00 € per booking  
Deposit Reduction In Half: 300.00 € per booking  
Stand up paddle: 120.00 € per week

### Obligatory Services for all boats:

Dinghy (included): offered  
Outboard Engine (included): offered

### Obligatory Services:

Standard charter pack [final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas]: 400.00€ per booking

### Refundable Security Deposit

The amount of the refundable security deposit must be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only) The client should previously contact his/her bank and ensure the appropriate credit card limit

Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non-refundable security deposit reduction.

### Skipped Charters

For all skippered charters with one of our skippers, the charterer will pay a non-refundable deposit insurance of 300.00 € and no refundable deposit.

### Security Deposit Reduction in half

Bareboat charter security deposit reduction 350€ (non-refundable) plus the half refundable security deposit.

### Days and hours of Embarkation / Disembarkation

Embarkation: Saturday 17:00

Disembarkation: Saturday 09:00

**Compulsory** return Friday to the base not later than 17:00, the evening before disembarkation.

## Payment Terms

50%: 10 days after the booking confirmation

50%: 35 days prior to embarkation date

If the second payment is not paid by the date as stated in the booking confirmation without any notice from the agency then Poseidon Sails company has the right to cancel the charter without returning the advance payment to the agency.

If the charterer wishes to cancel the charter at any point then the following cancellation policy will apply.

## Booking Cancellation Policy

No-Show Cancellation: 100% of all amounts including charter price, mandatory/optional extras, and any crew are due.

Time of Cancellation (Notification to Poseidon Sails in Writing)

- 1 to 35 days before departure: 100% of the total charter price

- 36 to 90 days before departure: 50% of the total charter price

- 91 days or more before departure: 30% of the total charter price

Yacht Charter does not include Charterer's / Skipper's Liability Insurance, nor Cancellation and Curtailment Insurance. Charterers are advised to obtain Travel Insurance and Skipper's Liability Insurance that cover all aspects of the trip.